

Run your business your way.

Nidus brings CRM, proposals, projects, tasks, invoices, documents and AI into one adaptable operating system for service businesses.



Adaptable

Configure modules, labels, workflows, templates and branding around the business.

Connected

Sales, delivery, finance and customer information work from the same records.

Practical AI

Accelerate proposals, meeting follow-ups and operational decisions while keeping people in control.

One platform that adapts to the way you work.

Nidus is designed for service businesses that have outgrown disconnected tools but do not want to be forced into a rigid process.



Xero Integration

Nidus connects with Xero both ways, making invoicing and reconciliation easier. Send invoices to Xero, pull them back into Nidus for changes, then resubmit when they're ready. Payment and reconciliation data stays in sync too, cutting admin and keeping records accurate.



Built around your business

Enable the areas you need: CRM, proposals, projects, tasks, timesheets, invoices, hosting, marketing, AI, services and client feedback.



Tailored to your needs

Shape Nidus around your business, with flexible branding, navigation, job types, task stages, workspace views and colours.



A clearer view of every client

Keep customers, contacts, activity, follow-ups, meetings, documents, proposals, projects and invoices connected.



From enquiry to signed proposal

Build proposals from reusable services, pricing and templates, then edit sections, save versions and export PDF or DOCX documents.



Built to grow with the business.

Start with the essentials, then add capability as your team, services and operating model develop.



Your tools, safely connected

Connect document storage, email and payments while managing MFA, passkeys, sessions, roles and security policies.



Ready-to-use templates

Create controlled templates for CRM emails, marketing, proposals, invoices, hosting renewals and meeting follow-ups.



Keep projects moving

Turn accepted proposals into projects, tasks and milestones, all linked back to the customer and opportunity.



See workload and profit clearly

Track team members, weekly capacity, billable and non-billable time, utilisation, projects and invoices.



AI, approved by people

Use AI to draft proposals, analyse meetings, identify follow-ups and surface suggestions while keeping people in control.

The result:

A system that supports your process instead of making your process fit the software.

Frequently Asked Questions

Will it work with the tools we already use?

Nidus can consolidate the workflows that matter most while still connecting to external services such as document storage, email and payment providers.

What if our current process is different?

That is what the configuration is for. Modules, labels, routes, templates, job types, statuses and branding can be adapted to the business.

How much control do we have over AI decisions?

Nidus uses AI to suggest and draft. Customer-facing and financial actions remain subject to review and approval.

Do we need a large implementation to get started?

Begin with CRM, proposals and delivery. Add projects, timesheets, invoices, marketing or AI as the business is ready.

See how Nidus could fit your business.

Book a walkthrough and we will map your current customer, sales and delivery process against a workspace configured for the way you already operate.

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